



# WE DESIGN, DEPLOY, INTEGRATE, & SUPPORT SALESFORCE APPLICATIONS

**380 + Successful Implementations**

At **Demand Chain Systems**, our objective is to help businesses who want to develop a more holistic and customer centric approach to their business. Specifically we help them build new, exciting and more direct ways of delivering business by taking advantage of enabling technology and **CRM** applications.



## **BUSINESS ALIGNMENT**

Salesforce is only limited by the agility of the business it enables. In order to be agile you have to have a structured and iterative business process.



## **IMPLEMENTATIONS**

Whether you need a new Salesforce instance, integration, or a custom application we can help you build a technology solution to enhance your business functions.



## **TRAINING & GOVERNANCE**

In order to see value out of your CRM, your business has to use it – and use it well. We can help you build a program that will preserve data quality and establish meaningful metrics.



## **SUPPORT & ADMIN**

When your implementation is complete. We can provide the support you need from technical support to system enhancements to on-going rollouts.

Based in the Twin Cities, **Demand Chain Systems** has been an active **Salesforce Partner since 2001** and we are proud about being the first certified Salesforce.com partner in the region.

Leveraging our expertise our team of Salesforce experts will understand and tailor solutions to your unique business needs.

**Salesforce  
Partner since  
2001**



# CRM +

## Salesforce Customizations

Functional & Technical: Our framework aligned approach will build structure for both your Salesforce processes and Salesforce organization.

## Salesforce Development

Extend your CRM based on your unique business needs. We can help you develop cloud Apps using Force.com, Apex, Visualforce and more.

## Salesforce Migration

Migrate from ACT!, Quickbooks, Microsoft Dynamics, Goldmine, Saleslogix, other custom systems and Excel spreadsheets. Split your current Salesforce organization or merge multiple organizations into one.

## Salesforce Integration

Integrate with on premise applications or cloud services; ERP systems, databases, legacy systems, website-to-lead, accounting, marketing automation, order/inventory management, web services, Google Apps and more!



DEMAND  
MORE FROM  
YOUR CRM

## HOW WE CAN HELP YOU

Our holistic approach enables us to create **a solution that works for all business and IT functions** - from every perspective; CEO, CIO, Sales/Service Manager. We have built a model-based framework that **solves every CRM problem - every time**. Structure is important to every business process and every IT task.

### 70+ Technology Certifications

#### Offerings

- Foundational Architecture
- Roadmap Alignment
- Solution Deployment
- Program Governance
- Application Development
- Data Management
- Certified Support
- Platform Ideation

#### TECHNOLOGICAL SOLUTIONS

At Demand Chain Systems, we understand that your business is unique. The good news is that you don't have to change your business to fit your CRM. You can change your CRM to fit your business.

With over **70+ Technology Certifications**, we offer several options for Salesforce Development, Salesforce Customizations, Custom Application Integration, and Salesforce Migration.

#### CRM BUSINESS PROCESS SOLUTIONS

We **have retained 97% of our clients** by helping them realize value quickly. Our offerings start with CRM Foundational Architecture. We look at how your business process is structured and what is most important to your business based on function and role.

Our Roadmap Alignment and Business Process Management services will evaluate your specific business issues. We also assist with Program Governance and Platform Ideation.

97% of  
Retained  
Clients

#### Demand Chain Systems

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